

## RFP – Extreme Switch Management – Questions and Answers – Mar. 9, 2026

Q: Is your current - Switches And Necessary Software And Licenses (qty: 31) contract expiring June 30, or are you looking to add capacity on top of what you have?

A: Please read and respond to the RFP posted along with our 470. We are seeking cloud-based software and support to manage and maintain our existing fleet of Extreme switches

Q: Any issues with your current provider (uptime, support response time, billing) that you'd want us to prioritize when evaluating alternatives?

A: No.

Q: Since posting the 470, has anything changed? New buildings, enrollment shifts, or additional sites we should include?

A: No.

Q: With your 88% discount, your co-pay share falls on your local budget. Do you have that allocated, or is cost-neutrality a hard requirement?

A: CADL follows E-rate rules and pays the non-discount portion of products and services for which we receive E-rate support.

Q: Are you the primary evaluator on this, or is there a committee or board approval step I should plan around?

A: The Technology Director and IT staff are evaluating the bids. Per CADL purchasing policy, depending on the total value of the purchase, can either award the bid or need to seek approval of our Board of Trustees. We do not expect to need to seek Board approval for this purchase.